

We are changing your cost into profits

You will profit from our success based consulting-concept – “No savings for the client, no reward for us”. This guarantees a very high motivation to reduce the costs within your company. Our cost-savings results are very often in the range of 20 to 30%, sometimes even above that.

Our self-developed database- and calculation-tools contain the knowledge of more than 25 man years of experience, which we gained working for various telecommunication-carriers since beginning of the 1990s. **Our consulting offers more than an internal cost accounting does.** We are not afraid of comparisons!

Mission

Fast reduction of costs while maintaining the standards of quality and service!

Background

You are advised by experts of the branch who have excellent market knowledge from our past activities on the carrier side. This means we know the cost structures and coherences of the supplier side.

Bernd Großmann Diplom-Betriebswirt Last position „Manager Sales“ for a carrier.

Gerhard Weishäupl Diplom-Betriebswirt Last position „Director Corporate Finance“ for a carrier.

Codex

We act in the interest of our customer and deliver measurable cash results. We value a close cooperation with our customers and care for a fair and long-term oriented business relationship that is based on partnership. Our fee is generated by the savings result only.

We act independently of third parties and act success oriented.

We find solutions in the dialog with our customer.

We treat all customers and partners with respect.

Performance

With our own database-tools and cost-calculation-models we analyze the individual user profile and carry out true tariff comparisons, using the actual call data records of the invoice (EVN). We therefore can identify the best offer for the analysed profile. Also our knowledge of the market plays an important role.

We analyse pricing and find invoice errors, faulty rate calculations, misuse and other "phenomena", like configuration errors that often cause considerable costs. We usually act as follows.

- Our approach:
- 1 Data collection “As-Is-Status”
 - 2 Analysis of weakspots
 - 3 Negotiation with suppliers – Offer-analysis
 - 4 Consulting and presentation of chances for savings

Examples of services: Fixed-line telephony, Leased-lines, Internetaccess, servicenumbers, TK-services, Voice over IP, Centrex, mobile communication, VPN, internet services, co-location, Telehousing, etc.

Since we know the cost-structure of the carriers, we also know what a fair price is.

Consult55 lowers your cost!

We guarantee no savings no fee.

Alle Angaben freibleibend und ohne Gewähr auf Vollständigkeit. Irrtümer und Änderungen vorbehalten.